# Oilfield RFQ comparison

Working aid | Prepared 22 November 2026

Use one requirement and one supplier per record. Repeat the requirement ID for each supplier. Freeze the RFQ revision before comparison. Keep supplier responses separate from evidence, departures and the buyer decision.

Review status: Not reviewed / Clarification needed / Deviation for decision / Evidence reviewed. Reviewing evidence does not establish compliance, approval or award.

FICTIONAL EXAMPLE - no real supplier, client, tender or financial record.

## A question that remains visible

**Requirement / supplier**

R-03. Delivery to the named warehouse; unloading allocated. Fictional Supplier A, offer revision 1.

**Response / evidence**

Delivery included. Fictional quotation A, section 4.

**Deviation / responsibility**

No stated technical deviation. Supplier handles transport; unloading unanswered.

**Reviewer / unresolved question**

Fictional buyer role. Who unloads and bears the cost?

**Next action / status**

Obtain written allocation before comparing offers. Clarification needed.

# Oilfield RFQ comparison

## Comparison record 1

**Requirement ID / wording and supplier / offer revision**

**Supplier response and evidence reference**

**Deviation and delivery responsibility**

**Reviewer and unresolved question**

**Next action and review status**

## Comparison record 2

**Requirement ID / wording and supplier / offer revision**

**Supplier response and evidence reference**

**Deviation and delivery responsibility**

**Reviewer and unresolved question**

**Next action and review status**